

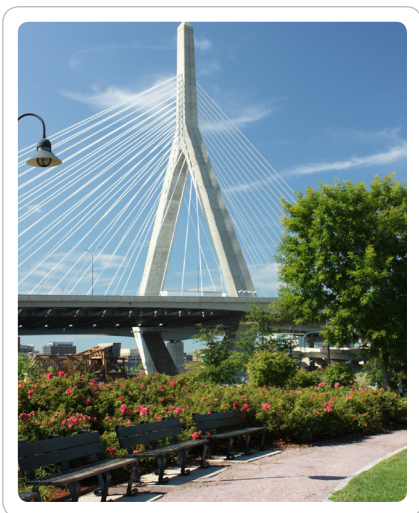


EMC Products on WSCA/NASPO
EMC Master Price Agreement #B27161

Your jurisdiction is always in motion—and EMC always keeps pace. From storage, to backup and recovery, to SAN infrastructure, our products are the ones IT professionals have turned to for years.

EMC[®] storage products enable you to manage more data more efficiently and keep your information available and secure so your business is always prepared to grow. For the very best backup and recovery solutions, combine EMC's recovery management offerings, backup technology, and management strategies to fortify your information and assure compliance. SAN infrastructure from EMC enables you to connect your organization's vital information—quickly, easily, and reliably. Advanced directors and switches make it happen. Get best-in-class availability and powerful security.





Storage

Build an efficient information infrastructure that lets you store, protect, optimize, and leverage your information—from a single e-mail to your production databases. Manage more data more efficiently. You'll keep your information available, secure, and ready to grow with EMC storage systems.

EMC Celerra®: Bring powerful, highly available unified storage to your organization in convenient, integrated models and flexible gateways. All are easy to deploy and manage. Plus, simplify management with powerful EMC software.

EMC CLARiiON®: Get the high-availability, scalability, and flexibility you need to manage and consolidate more data. Combine easy-to-use, midrange, networked storage with innovative technology and robust software capabilities.

EMC Centera®: Store and manage your “fixed content”—unchanging digital assets—and keep them available online and easily accessible—all with Centera content-addressed storage (CAS) systems. Be ready for growth with petabyte scalability.

EMC Symmetrix®: Make high-end, networked storage part of your information infrastructure with systems that take performance, availability, and security to new heights. Manage and protect your information today—and expand it in the future. Leverage Symmetrix V-Max (Virtual Matrix) Architecture™ to deliver unprecedented levels of scalability and efficiency.

EMC RecoverPoint: Gain cost-effective data recovery for local and remote protection. Continuous data protection and continuous remote replication enable any-point-in-time recovery to protect data against loss or corruption.

EMC Rainfinity® File Virtualization: Virtualize your unstructured data environment and move data—including active, open files—without disruption. Simplify management of your network-attached storage infrastructure and lower total-cost-of-ownership as part of your information lifecycle management strategy.

Mainframe Virtual Tape: Get more out of your mainframe environment by combining EMC storage arrays with leading partner technology to store and manage mainframe data on disk.

Storage Management

Storage management products provide for the monitoring, management, classification, and efficient utilization of data and the infrastructure upon which it resides.

EMC Documentum® ApplicationXtender®: Quickly captures, organizes, and delivers fixed-content images, documents, reports, and other business-critical information.

EMC Infra™: Rely on this 100-percent web-based product family for automating IT service management processes on a local or global scale across the enterprise.

EMC Ionix™ ControlCenter®: Solutions simplify and automate discovery, monitoring, reporting, planning, and provisioning in large, complex environments.

EMC Ionix: Leverage the power of automation to reduce operating costs, improve service levels, and deliver new IT services.

EMC Smarts®: IT Operations Intelligence: Automate end-to-end management of your IT services and the complex network, application, server, and storage infrastructures on which they rely.

EMC Voyence®: Automate the processes related to network change and configuration management, gaining cost, availability, security, and compliance efficiencies.



Backup, Recovery, and Archiving

A complete range of data protection capabilities that helps you meet critical backup and recovery requirements. In addition, deduplication technologies not only offer reduced data backups and recoveries, but enable unique remote data backup capabilities.

EMC Avamar®: Ensure fast, secure backup and recovery for your VMware® environments, regional offices, and data center with global, source-based data deduplication.

EMC NetWorker®: Speed and simplify backup and recovery across your environment. And customize this modular solution as needed to protect the applications you use and add the functionality you need.

EMC RecoverPoint: Get cost-effective, continuous remote replication and continuous data protection—enabling on-demand protection and recovery at any point in time.

EMC Disk Library: Strengthen, streamline, and simplify your backup and recovery with our LAN backup-to-disk platforms and virtual tape libraries (VTLs). Get the capacity you need, plus data deduplication and other advanced, easy-to-use capabilities.

EMC Data Domain®: Deduplication storage systems optimize data protection and disaster recovery (DR) performance.

EMC Centera: Store and manage your “fixed content”—unchanging digital assets—and keep them available online and easily accessible—with all Centera content-addressed storage (CAS) systems. Be ready for growth with petabyte scalability.

EMC DiskXtender®: Intelligent data archiving software automatically migrates inactive data from production storage to more cost-effective archive storage such as disk, tape, and optical devices.

EMC SourceOne™: Enables you to proactively manage content for risk mitigation and litigation readiness, operational improvements, and content reuse.

SAN Infrastructure

Connect your organization’s vital information—quickly, easily, and reliably. Advanced directors and switches make it happen. Get best-in-class availability and powerful management.

EMC Connectrix® Directors: Ensure scalable, highly available, networked storage. Choose the connectivity you need and maximize availability with redundancy built into the architecture.

EMC Connectrix Switches: Connect all the elements of your storage area network (SAN) to create an efficient, highly available infrastructure that meets your connectivity, configuration, and scalability needs.

EMC PowerPath®: Enable EMC host-based solutions, including multipathing, data migration, and host-based encryption.

Rainfinity File Virtualization: Virtualize your unstructured data environment and move data—including active, open files—without disruption. Simplify management of your network-attached storage infrastructure and lower total-cost-of-ownership as part of your information lifecycle management strategy.

Host Bus Adapters (HBAs) and Converged Network Adapters (CNAs): Leverage an essential component of networked storage. Connect EMC storage arrays to EMC-tested products and deploy robust SAN infrastructures following proven best practices.

Explore EMC’s WSCA/
NASPO product selection
at www.emc.com/emcwsca
to begin building the
information infrastructure
that’s right for you.

RSA Security

RSA®, The Security Division of EMC, offers data security products that protect private information and manage the identities of people, devices, and applications accessing and exchanging that information.

RSA Access Manager: Provides secure access to Web applications in intranets, extranets, portals, and exchange infrastructures from a single administrative console.

RSA Identity Protection and Verification Suite: Offers a complete portfolio of strong authentication and anti-fraud solutions designed to protect organizations against the threat of online fraud.

RSA Data Loss Prevention (DLP) Suite: Provides a policy-based approach to securing data, enabling customers to classify their sensitive data, discover that data across the enterprise, enforce controls, and report and audit to ensure compliance with policy.

RSA Digital Certificate Solutions: Offers interoperable modules for managing digital certificates and creating an environment for authenticated, private, and legally binding electronic communications and transactions.

RSA Encryption and Key Management Suite: Helps you provide effective, persistent security for your information with data encryption controls that can secure every layer of the IT stack and enterprise key management to reduce the cost and complexity of point encryption key management solutions.

RSA enVision®: Provides collection, alerting, and analysis of log data that enables organizations to simplify compliance and quickly respond to high-risk security events.

RSA Federated Identity Manager: Provides end users with secure access across multiple external applications through federated single sign-on (SSO).

RSA SecurID®: Two-factor authentication that is based on something you know (a password or PIN) and something you have (an authenticator)—providing a much more reliable level of user authentication than reusable passwords.

RSA Hybrid Authenticators: The RSA SecurID 800 authenticator is a hybrid device that conveniently secures the end-user environment by combining the industry-proven features of the RSA SecurID hardware authenticator with a smart chip—all in a single USB form factor.



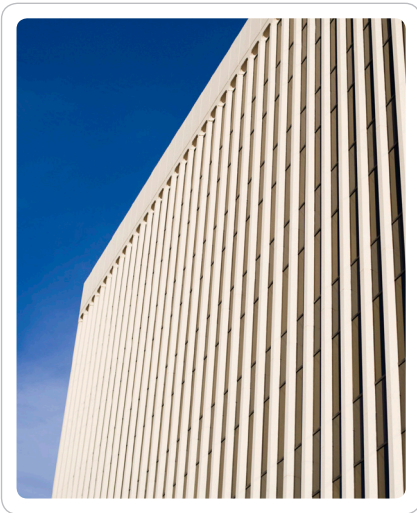
About EMC

EMC is the leader in information infrastructure solutions for state and local governments and institutions of learning. In the current economic climate, you are expected to achieve more with less. To do so, you must address information technology challenges by leveraging virtualization, deduplication, and many other game-changing solutions. EMC's products have enabled customers to:

- Virtualize from the desktop to the data center.
- Realize a 25 percent reduction in storage TCO in less than one year.
- Reduce backup data and time by 90 percent.
- Decrease data center space, power, and cooling costs by 70 percent.

For more information on EMC Master Price Agreement #B27161, visit www.EMC.com/emcwsca or contact us at emcwsca@emc.com

EMC WSCA/NASPO Products



Backup, Recovery, and Archiving

- Avamar
- Centera
- Data Domain
- DiskXtender
- EMC Disk Library
- NetWorker
- RecoverPoint
- SourceOne

SAN Infrastructure

- Connectrix Directors
- Connectrix Switches
- Converged Network Adapters
- Host Bus Adapters
- PowerPath
- Rainfinity File Virtualization

Storage

Entry Level Storage: Low-cost, simple-to-use storage for desktop and small server environments. This storage is characterized by its limited scalability (i.e., maximum storage size and performance) and limited functionality.

- Celerra NX4
- CLARiiON AX4

Mid-Level Storage: Internet Protocol and Fibre Channel networked storage for small- to mid-size servers where storage sharing capabilities are desired. This storage can include large and virtualized servers and is scalable in amount of storage and performance. Simplified business continuity/disaster recovery capabilities are available.

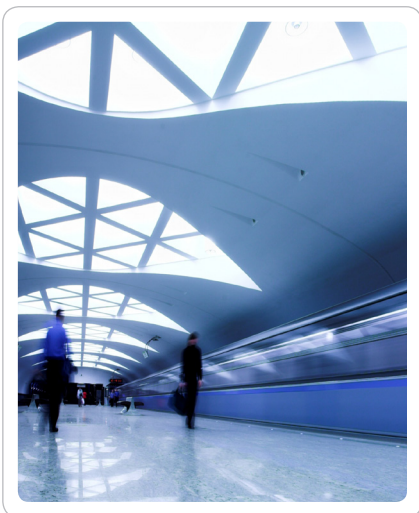
- Celerra NS-120
- Celerra NS-480
- Celerra NS-960
- Celerra NS-G2
- Celerra NS-G8
- Centera
- CLARiiON CX4-120
- CLARiiON CX4-240
- CLARiiON CX4-480
- CLARiiON CX4-960
- Rainfinity File Virtualization
- RecoverPoint

Enterprise Level Storage: Storage for mission-critical systems and applications where reliability and availability, including business continuity/disaster recovery capabilities are mandatory. Storage is highly scalable and offers significant functionality and performance.

- Mainframe Virtual Tape
- Symmetrix DMX-4
- Symmetrix DMX-4 950
- Symmetrix V-Max
- Symmetrix V-Max SE

Storage Management

- ApplicationXtender
- Infra
- Ionix
- Ionix ControlCenter
- Smarts-IT Operations Intelligence
- Voyence



RSA Security

- RSA Access Manager
 - RSA Reporting & Compliance Manager
- RSA Identity Protection and Verification Suite
 - RSA Adaptive Authentication
 - RSA FraudAction
 - RSA Identity Verification
 - RSA Transaction Monitoring
 - RSA Adaptive Authentication for eCommerce
 - RSA eFraudNetwork
- RSA Data Loss Prevention (DLP) Suite
 - RSA DLP Datacenter
 - RSA DLP Network
 - RSA Data Loss Prevention (DLP) Endpoint
- RSA Digital Certificate Solutions
 - Digital Signatures
 - Web Server SSL Security
 - Secure e-Mail
 - Secure VPN
 - RSA Certificate Manager
 - RSA Registration Manager
 - RSA Validation Solution
 - RSA Key Recovery Manager
- RSA Encryption and Key Management Suite
 - RSA Key Manager with Application Encryption
 - RSA Key Manager for the Datacenter
 - RSA BSAFE®
- RSA enVision
- RSA Federated Identity Manager
- RSA SecurID
 - RSA Authentication Manager
 - Hardware Authenticators
 - Software Authenticators
 - RSA SecurID Appliance
 - RSA SecurID Appliance 100 (EMEA only)
 - RSA Authentication Agent Software
 - RSA Credential Manager
- RSA Hybrid Authenticators



EMC²
where information lives®

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Take the next step

For more information on EMC Master Price Agreement #B27161, visit www.EMC.com/emcwsca or contact us at emcwsca@emc.com.